

ROSTERELF ADVISER PARTNER PROGRAM

A better workforce solution for your shift-based clients.

Help your clients simplify rostering, time & attendance, awards and payroll — and get rewarded for every client you bring to RosterElf.

Australian-built

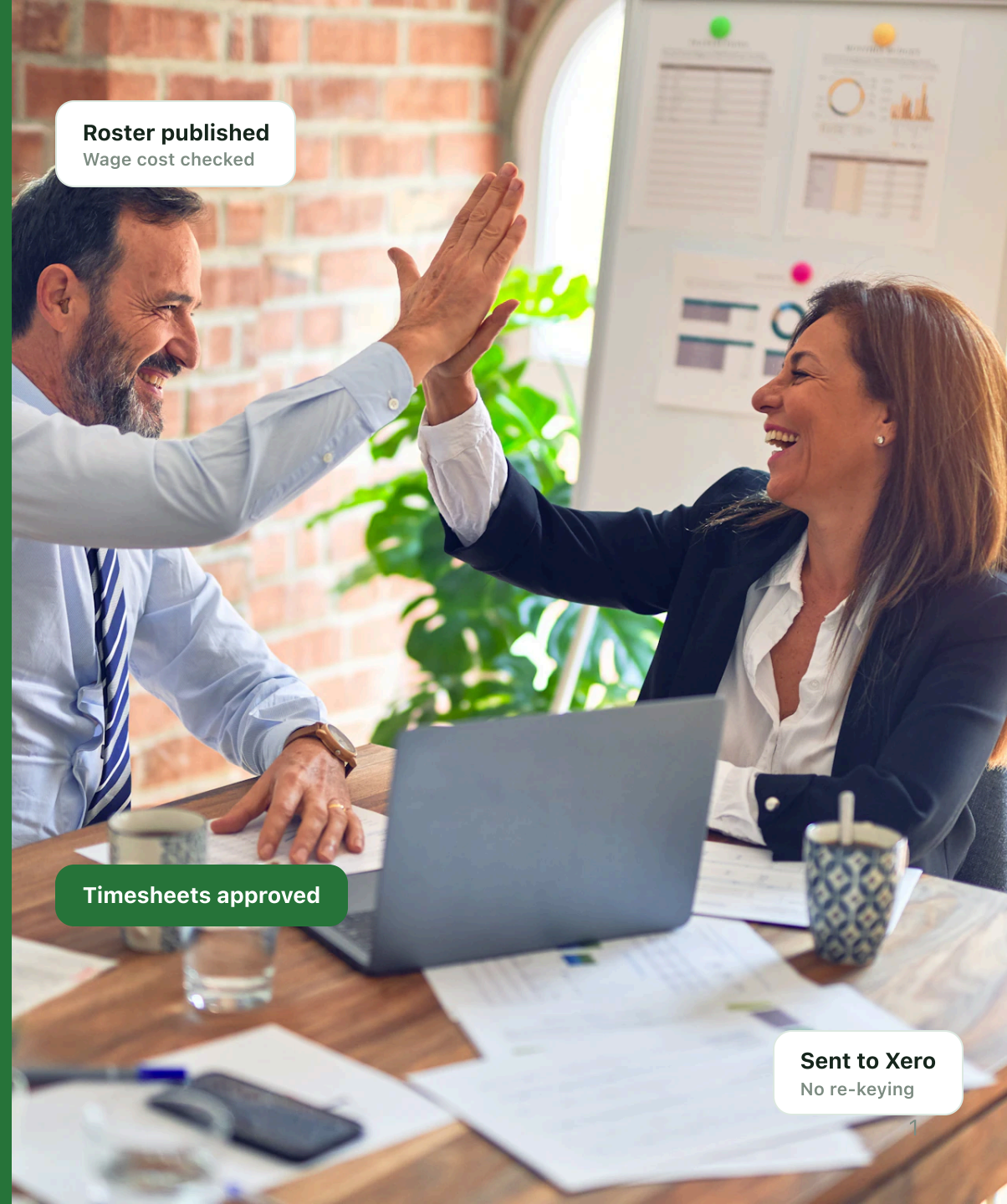
Xero integrated

Local support

Roster published
Wage cost checked

Timesheets approved

Sent to Xero
No re-keying

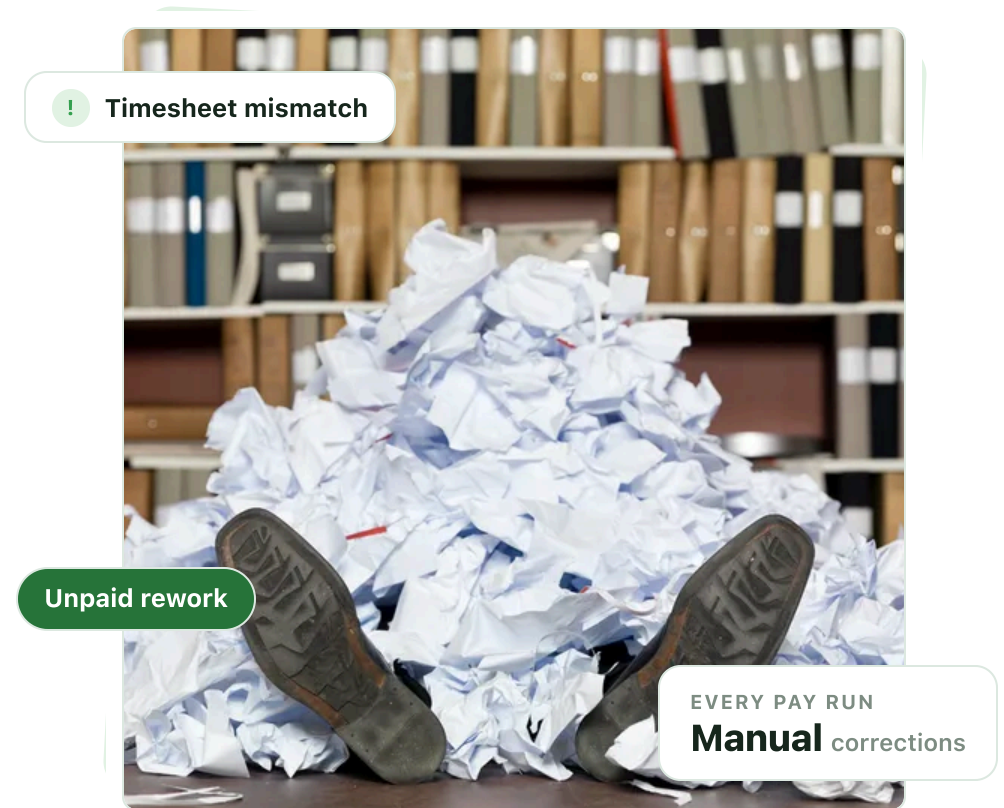


THE PROBLEM

Payroll problems start before payroll.

- Timesheets don't match the roster.
- Award calculations require checking.
- Approvals are inconsistent.
- Payroll teams spend time fixing data.
- Clients blame payroll when the problem happened upstream.

Fix the workforce data before it reaches payroll.





WHAT IS ROSTERELF?

One platform. Roster to payroll.

ROSTERING

Build the roster

Build rosters quickly with live wage costs as you go.

TIME & ATTENDANCE

Capture real hours

GPS and photo-verified attendance, tied to the roster.

AWARDS

Apply the rules

Automate penalties, overtime and loadings.

PAYROLL

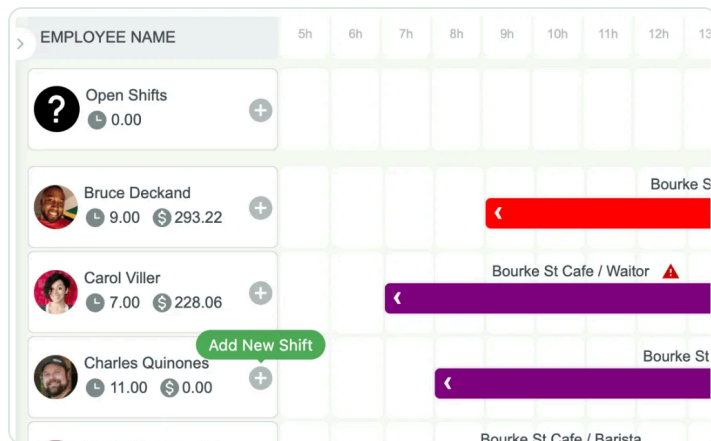
Send it through

Approved timesheets into Xero and MYOB.

HR & COMMS

Keep the team aligned

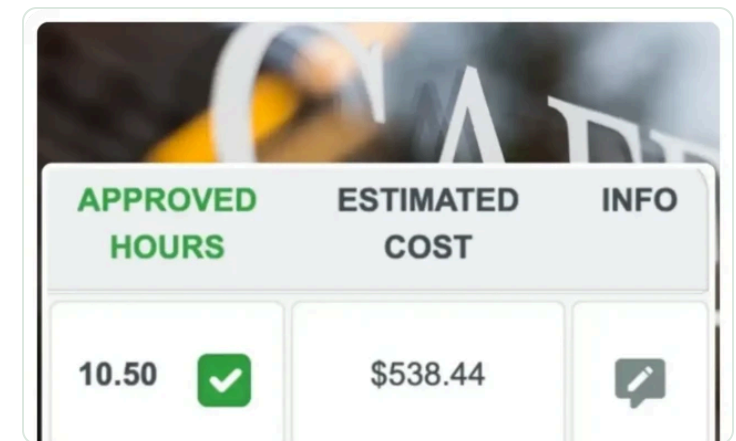
Onboarding, contracts, policies and team messaging in one place.



Roster with live wage cost



Award classifications built in



Approved hours straight to Xero



COMPETITIVE PROOF

Your clients have options. Why RosterElf?

One of Australia's highest-rated rostering apps on the Xero App Store.

PLATFORM		XERO APP STORE RATING	REVIEWS
	RosterElf	4.9 ★★★★★	93
	Tanda	4.5 ★★★★★	51
	Deputy	3.9 ★★★★★	147

Australian-built · Xero App Store since 2016 · 30,000+ users

A workforce platform you can confidently recommend to your clients.

WHY CLIENTS CHOOSE ROSTERELF

Built for Australian shift-based work.

Australian awards

Built around the complexity of Australian shift-based employment.

Xero & MYOB

Clean, payroll-ready timesheets — no re-keying.

Simple to use

Powerful without unnecessary complexity for managers or staff.

Accurate attendance

GPS, photo verification and tablet kiosk clock-in.

Labour cost visibility

Know the cost before the roster is published.

Australian support

Local people to help your clients, not an overseas queue.

ALREADY USING ANOTHER PLATFORM?

Sometimes switching makes sense.

Six questions worth asking any client already running workforce software.

**If something isn't working, let's review it.
We'll assess their setup, demo RosterElf and manage the move.**

CLIENT HEALTH CHECK

- ☐ Payroll still needs manual correction
- ☐ Awards and penalties still create work
- ☐ Managers or staff find it frustrating
- ☐ Paying for complexity they don't use
- ☐ Unhappy with the support they get
- ☐ It makes your job harder, not easier

WHERE THE OPPORTUNITIES ARE

Every shift-based client is one of two conversations.

OPTION ONE

No proper system yet

Still running on:

Spreadsheets · Paper · Xero alone · Manual timesheets

→ **Introduce RosterElf.**

OPTION TWO

Already on a platform

deputy  **TANDA**  employmenthero

...but struggling with payroll, awards, usability, cost or support.

→ **Review whether RosterElf fits better.**

You identify the opportunity. We'll help do the selling.

THE PARTNERSHIP

Turn those conversations into recurring revenue.

\$100

one-off, for every new client business you bring across

\$1–\$2

per active employee, every month, for as long as they stay

\$0 to join

No lock-in

No exclusivity

Never charged to your client

ROSTERELF ADVISOR CENTRE™
Accounting Inc

DASHBOARDCLIENTSEMPLOYEESPAY-RUNSREWARDSMARKETING

Clients overview

View all clients →

Zero connections

Harbour CaféConnected

Northside RetailNot connected

Manage connections →

Overdue pay runs

Harbour CaféOverdue

Coastline MedicalOverdue

View all pay runs →

Timesheets awaiting client

Harbour CaféAwaiting

Northside RetailAwaiting

Chase approvals →

Rewards

TierBronze

Est. this month\$112.00

View rewards →

1



REWARD TIERS

Your rate rises as your book grows.

Tier	Active employees managed	Monthly reward
Bronze	100–499	\$1.00 / employee
Silver	500–999	\$1.25 / employee
Gold	1,000–2,499	\$1.50 / employee
Platinum	2,500–4,999	\$1.75 / employee
Diamond	5,000+	\$2.00 / employee

Plus \$100 for every new client. Your rate applies across the total active employee book you manage.

YOUR ROLE

You don't need to become a software salesperson.

1

Identify

A client with a workforce problem.

2

Introduce

Connect them with RosterElf.

3

We sell & onboard

Demo, setup and migration support.

4

You benefit

Better client outcome, plus recurring revenue.

LET'S START WITH YOUR CLIENT BASE

Pick three clients. We'll do the rest.

CLIENT ONE

No proper workforce system — still on spreadsheets or paper.

CLIENT TWO

Payroll is unnecessarily painful every single cycle.

CLIENT THREE

On another platform, and not getting enough from it.

We'll review them with you, demo RosterElf, and handle the onboarding.
You keep the relationship — and earn on every client you bring.

Let's book the first review

Free to join · No lock-in · No exclusivity · rosterelf.com/become-a-partner